

An aerial photograph of the Cape Ann coastline. The image shows a wide sandy beach on the left, a small town with houses and trees, and a harbor filled with numerous sailboats and motorboats. The water is a deep blue-green color. The sky is blue with scattered white clouds. The text 'GREATER CAPE ANN' is in the top right corner, with 'CHAMBER OF COMMERCE' below it. The year '2023' is in the center, and 'PROMOTIONAL OPPORTUNITIES' is below it.

GREATER
CAPE
ANN
CHAMBER OF COMMERCE

2023

PROMOTIONAL OPPORTUNITIES

24 Harbor Loop, Gloucester MA 01930 | 978-283-1601
capeannchamber.com | capeannvacations.com | rockportusa.com

2023 PUBLICATIONS

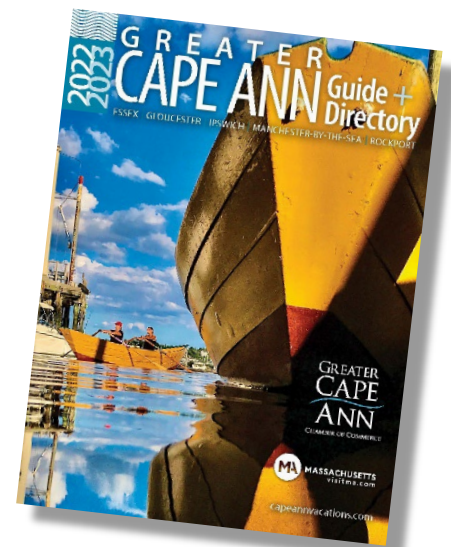
Opportunities in Printed Materials

Greater Cape Ann Guide & Membership Directory

The Greater Cape Ann Guide and Directory provides local businesses with a powerful promotional tool. Laid out in a magazine style with over 110 pages, the Guide is a beautiful piece for visitors and locals to enjoy and refer to for business information and event listings. The Guide features the year's calendar of major community events, informative and fun articles on our five communities and the people that make them so amazing, intuitive maps and transportation information, and first-rate photography. With business and services arranged categorically, the Guide provides quick location and information on businesses, restaurants, hotels, and activities. The Guide is also popular as an online, digital flipbook and includes live links from your display ad to your website.

75,000 copies distributed annually. Primary distribution sites include:

- Major local retail & grocery stores
- Hotels & guest rooms on Cape Ann
- Area restaurants and attractions
- All Visitor Centers on Cape Ann plus Rt. 128 in Beverly and Salisbury Visitor Center on I-95
- Logan airport; I-495 Corridor; Newburyport; Salisbury; Hampton; Northeast New Hampshire; Southern Maine
- Major events including the Topsfield Fair
- Inserts in local papers
- Local town offices & libraries
- Mailed upon request to visitors around the country



Business Listings

Standard Listing (FREE for members): Includes one primary category, business name, address, phone, email, and website.

Enhanced Listing (\$150): Includes Standard Listing plus up to 15 additional words. Entire listing is highlighted.

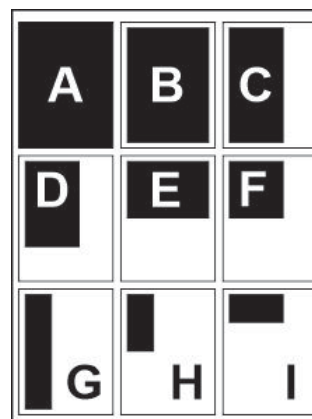
Additional Categories (\$100 per additional category): Business may appear in up to 3 additional categories.

Grid Listing (\$150 each): Available for Accommodations, On the Water, Restaurants, and Weddings & Events.

Display Advertising

All display ads include a Highlighted Listing

Display Ad Type	Size	Price
A - Full Page Bleed	8.375 x 11.125 in.	\$3,250
B - Full Page	7 x 9.875 in.	\$3,250
C - 2/3 Page Vertical	4.625 x 9.875 in.	\$2,410
D - 1/2 Page Vertical	4.625 x 7.375 in.	\$1,940
E - 1/2 Page Horizontal	7 x 4.875 in.	\$1,940
F - 1/3 Page Square	4.625 x 4.875 in.	\$1,420
G - 1/3 Page Vertical	2.25 x 9.875 in.	\$1,420
H - 1/6 Page Vertical	2.25 x 4.875 in.	\$925
I - 1/6 Page Horizontal	4.625 x 2.375 in.	\$925
Community Co-op Ads	3.5 x 2 in.	\$350



Please call for
Specialty Locations
and Guaranteed Ad
Placement.

2023 PUBLICATIONS

Opportunities in Printed Materials

Greater Cape Ann Map & Area Attractions

The beautifully designed Greater Cape Ann Map provides business listings and display ad options. 110,000 copies are printed and distributed throughout Cape Ann and beyond. Also available as a digital copy on all Chamber related websites.

Business Listings

Standard Listing (\$300): Includes one primary category, business name, address, phone, email, and website.

Enhanced Listing (\$600): Includes Standard Listing plus up to 15 additional words. Entire listing is highlighted.

Display Advertising

All display ads include a standard listing.

A1 – A6 (\$1,650): Large Horizontal (3.8 x 2.7 in.)

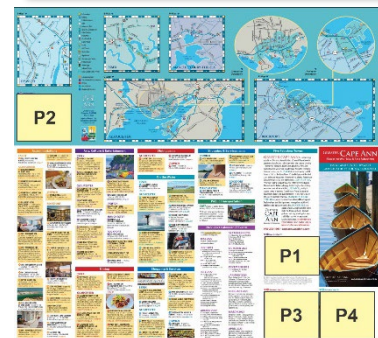
B1 – B4 (\$1,650): Large Vertical (2.4 x 4.05 in.)

C1 – C20 (\$1,105): Standard Vertical (2.4 x 2.7 in.)

Premium Display Ads (\$2,200)

P1 (3.0 x 2.5 in.)

P2 – P4 (3.5 x 3.0 in.)



Rockport Visitor Map and Guide

Full color Rockport map includes highlights of Rockport, calendar of events, and display ads. 75,000 copies printed and distributed throughout Cape Ann and beyond. Also available as a PDF online.

Business Listings

Standard Listing (\$175 members | \$275 non-members): Includes one primary category, business name, address, phone, email, and website.

Enhanced Listing (\$275 members | \$375 non-members): Includes Standard Listing plus up to 15 additional words. Entire listing is highlighted.

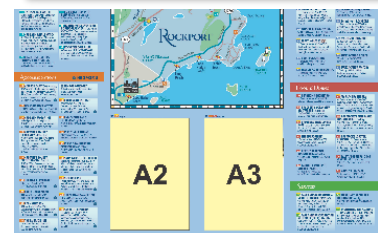
Display Advertising (for members only)

All display ads include a standard listing.

A1 (\$1,250): Premium Ad back cover (3.25 x 4.625 in.)

A2 – A3 (\$1,250): Premium Ad (3.375 x 4.825 in.)

B1 – B8 (\$750): Standard Ad (3.375 x 1.75 in.)



2023 SOUNDINGS

Twice Weekly eNewsletter

SOUNDINGS Business & SOUNDINGS Events

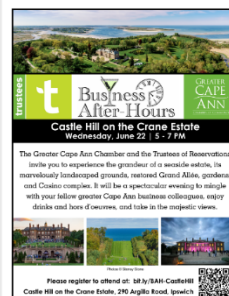
Every week, the Greater Cape Ann Chamber of Commerce publishes two editions of **SOUNDINGS**, an email newsletter sent to over 1,500 subscribers.

- On Mondays, **SOUNDINGS Business** details Chamber, member and community news, helpful business resources, shop local specials, job postings, and more.
- On Wednesdays, **SOUNDINGS Events** highlights Chamber, member, and community events for the upcoming week.
- In addition, the first **SOUNDINGS Business** issue of each month includes a recap of Chamber events for the past month, reports from the CEO and President and various committees, and a link to the Love Greater Cape Ann podcast.

Three advertising opportunities are available for members. All ads will be included in both SOUNDINGS eNewsletters every week. All ads include a link to a business website or social media page.

Ad Specifications and Restrictions

- 1) **Premium Full Width Display Ad**, located between the Chamber News & Events and the Member News & Events. The dimensions for this add are **600 x 300 pixels**. Cost is **\$300/month**. (Limited to one advertiser at a time, 3-month maximum per contract period.)
- 2) **Half Width Square Display Ad**, to be published at the top of the Soundings Sponsors section. The dimensions of this ad are **300 x 300 pixels**. Cost is **\$150/month**.
- 3) **Business Card Display Ad**, to be published in the Soundings Sponsors section. The dimensions of this ad are **300 x 175 pixels**. Cost is **\$85/month**.



Business After Hours
Wednesday, June 22 | 5 - 7 PM
Castle Hill on the Crane Estate, Ipswich

The Greater Cape Ann Chamber and the Trustees of Reservations invite you to experience the grandeur of a seaside estate, its marvelously landscaped grounds, restored Grand Allée, gardens, and Casino complex. It will be a spectacular evening to mingle with your fellow greater Cape Ann business colleagues, enjoy drinks and hors d'oeuvres, and take in the majestic views.

Please register in advance if you plan to attend.

[Register Now](#)

[Download Flyer](#)

**Full Width
Display Ad
600 x 300 pix**

Member News & Events



**Cape Ann Makers Market
Moonrise Markets**
Tuesday, June 14 | 6 - 9 PM
The Emerson Inn, Rockport

Cape Ann Makers Market (CAMM) excited to announce the first of its monthly summer Moonrise Markets, in partnership with the Emerson Inn, beginning Tuesday June 14th, at 1 Cathedral Avenue, Rockport from 6 pm to 9 pm. The market event will feature over a dozen Cape Ann Artisans, Crafters & Makers offering nature and coastal inspired handmade art and crafts, including jewelry, metalsmithing, painting, photography, fiber arts, candles, hand harvested

Soundings Sponsors

We extend a big thank you to our supporting sponsors.

If you are interested in promoting with the Greater Cape Ann Chamber of Commerce and sponsoring this newsletter, please contact Ken Riehl at ken@capeannchamber.com

**Half Width
Square
Display Ad
300 x 300 pix**

**Half Width
Square
Display Ad
300 x 300 pix**

**Business
Card Ad
300 x 175 px**

**Business
Card Ad
300 x 175 px**



Re/Max 360 Real Estate

Ruth Pino
CBR, CRS, GRI



Protecting The
Cape Ann Business
Community
Since 1867



Carroll K. Steele Insurance

WEBSITE ADVERTISING

CapeAnnChamber.com | CapeAnnVacations.com | RockportUSA.com

The Greater Cape Ann Chamber offers members to opportunity to advertise on one, two or all three of our unique websites to promote their business. Together these websites generate over 300,000 views annually around the world.

CapeAnnVacations.com

Marquis Banner Ad: (1200 x 150 px.)

- Homepage only, ads rotate on refresh
- \$750 per month

Premium Banner Ad: (600 x 150 px.)

- Homepage only, ads rotate on refresh
- \$500 per month

Standard Banner Ad: (300 x 125 px.)

- All pages, ads rotate on refresh
- 3 Months: \$500
- 6 Months: \$750 (savings of \$250)
- 12 Months: \$1,250 (savings of \$750)

RockportUSA.com

Marquis Banner Ad: (700 x 200 px.)

- Homepage Only
- \$750 per month

Premium Banner Ad: (300 x 250 px.)

- All standard text pages
- Static top position right sidebar
- \$500 per month

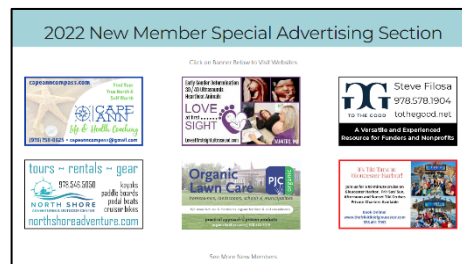
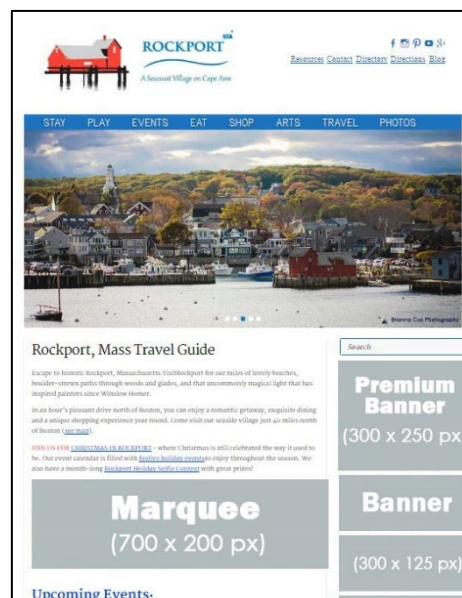
Standard Banner Ad: (300 x 125 px.)

- All standard text pages, ads rotate on refresh
- 3 Months: \$500
- 6 Months: \$750 (savings of \$250)
- 12 Months: \$1,250 (savings of \$750)

CapeAnnChamber.com

Homepage Advertising (300 x 125 px.)

- 3 Months: \$500
- 6 Months: \$750 (savings of \$250)
- 12 Months: \$1,250 (savings of \$750)



2023 SPONSORSHIP OPPORTUNITIES

Exposure at Our Signature Events



Annual Dinner: The Chamber's way to kick-off the new year, held at an upscale venue and attended by 200+ guests. This is a fantastic opportunity to promote your business in front of many area business owners, senior business leaders, and local, city, and state elected officials.



Winter Birding Boat Trip: A popular boat trip to Stellwagon Bank, courtesy of 7 Seas Whale Watch. Promotion includes regular communications to our members, local media outlets, and heavy promotion through the New England Audubon Society and many others.



Economic Outlook Breakfast: This well attended event is an opportunity for Chamber members to hear from an esteemed speaker on the state of the Commonwealth and the economic prospects for the coming year. With over 100 guests in attendance, it offers a great chance to spotlight your organization. (Late February or Early March)



Irish Sweepstakes: This is one of the most exciting and fun filled events on Cape Ann with a total of \$20,000 cash given away - including one Grand Prize of \$10,000! The Irish Sweepstakes also features a 50/50 raffle, a traditional Irish dinner, and more! (Mid March)



Business Education Golf Tournament: Played at the Bass Rocks Golf Club and typically attended by over 100 Chamber members and guests. These are some of our most highly sought-after sponsorship opportunities. Proceeds from this event help fund our college scholarships – a great way to help our local youth become successful businesspeople! (Mid to Late May)



Small Business Week: Celebrate the achievements of Cape Ann's small business entrepreneurs and their employees by saluting their contributions to the economic vitality and community life on Cape Ann. Small Businesspersons of the year are chosen and honored for each greater Cape Ann community. (Mid June)










Gloucester Block Parties: Three popular summer events that celebrate all that downtown Gloucester has to offer. Guests enjoy three stages of live music, street performers, family friendly activities, contests, games, food vendors, and more! (July, August, September)



Festival by the Sea: Enjoy the summer in classic New England style in one of the North Shore's most beautiful towns – Manchester-by-the-Sea. This all-day extravaganza celebrates locally grown art, music, and food. This is one of the the most heavily attended of all Chamber events and as such offers incredible opportunity for exposure and to promote your business. (Early August)

2023 SPONSORSHIP OPPORTUNITIES

Exposure at Our Signature Events

	<p>Gloucester Waterfront Festival: More than 175 juried artists and craftsmen from throughout the United States will be coming to Gloucester for this festival, now in its 40th year. Live music, unique creations and delicious food will highlight the two-day event. (Mid August)</p>
	<p>Blackburn Brew Fest: The Blackburn Brew Fest is back for its second year after a tremendously successful first year in 2022. With nearly 30 breweries in attendance, live music, and food vendors, over 1000 people enjoyed a beautiful day at Stage Fort Park. (Mid September)</p>
	<p>Annual Fundraising Auction: The Chamber's biggest fundraiser! With over 200 attendees, the auction is one of the largest on the North Shore. This is a wonderful way to support the organization and help build stronger greater Cape Ann Businesses and the community. (Late September)</p>
	<p>Essex ClamFest: This annual event has everything this small town is known for, including: arts and crafts, K-9 demonstrations, lots of food vendors and of course, the ever popular Clam Chowder Competition. Nearly 1,000 people attend to taste the best of the best. Proceeds from this event go in part to supporting the local Essex Merchants, Lions Club and the community. (Mid October)</p>
	<p>\$25K Game: Every October, the Chamber hosts the premier giveaway night on Cape Ann where \$25,000 is given away, including a grand prize of \$10,000! Only 500 tickets are sold. Giveaway event includes a Halloween costume competition for adults and children (Late October)</p>
	<p>Holiday Events: Celebrations throughout our five communities, including Christmas in Rockport, Christmas-by-the-Sea in Manchester, and Chamber Division Holiday Parties</p>
	<p>Chamber Networking Events: From Coffee & Connections, Business After Hours, Businesswomen's Mixers, and a variety of seminars and workshops, there are plenty of events to choose from to market your business.</p>

For most events, we offer sponsorships at varying levels and costs. Please contact Michelle Pepin at michelle@capeannchamber.com for more information on individual event sponsorships.

2023 PIVOTAL PARTNERS

Customized Sponsorship Package for Highest Visibility



The Greater Cape Ann Chamber of Commerce offers a Pivotal Partnership Program to member businesses. As a Pivotal Partner, your business will receive continuous visibility in the greater Cape Ann community throughout the year and will be recognized as a business and community leader where your support will directly benefit specific Chamber initiatives as well as generically support the Chamber's robust program of work. Further, membership benefits are extended to all employees (e.g., admittance to Chamber events at membership discounted rates, local business discounts, weekly updates on local events). The visibility and consistency of your business being in front of Chamber members, and the Cape Ann community at-large, is created through a customized selection of event sponsorships and levels.